

STRICTLY PRIVATE & CONFIDENTIAL · SAMPLE TEASER

Capital Formation Teaser

Sample capital formation orientation for Dandemutande Digital Infrastructure Capital Programme — compressed from the Capital Formation Plan control pattern (cover, programme, structure, sequence). Not an offer of securities.

REFERENCE	GTCX-DND-CFO-001 · v1.2
ASSET	Regional Digital Infrastructure Platform (ZW · BW · MW · NA) · Dandemutande Investments Pvt Ltd
CAPITAL TARGET	USD 20,000,000 blended (indicative 60–70% senior/mezzanine debt; 30–40% equity)
FACILITATOR	GTCX Markets, LLC

SUMMARY

Opportunity & Programme

28-year SADC digital infrastructure operator (Harare HQ) raising USD 20M blended capital across four pillars: carrier-neutral data centre (Huawei design/costing; CBZ land path), cloud/orchestration (Oracle), metro fibre (ZW/BW/MW/NA), and fibre-to-the-mines. FY2024 revenue USD 19.6M (+58% over three years). Shareholders: Masawara Holdings and Gondwana. Partnership priority themes with GTCX Markets: mine fibre commercialisation, AI-ready infra on the regional platform, and solar electricity resilience for network and data-centre uptime. Sample teaser only — full Capital Formation Plan issued when the mandate is live.

SEQUENCE

Phase Architecture

PHASE	WINDOW	FOCUS
Mandate activation & information set	Weeks 1–6	NDA + LOI/mandate pathway; management presentation; audited financials and CFO profit bridge; four-pillar capex substantiation; define mine-fibre / AI-infra / solar-resilience partnership scopes; early AFC / Afreximbank relationship work.
Investor meetings & IM	Weeks 5–12	Preliminary deck/model; TA grant pathways (PIDG PREP / AFC TA / GIZ); Investment Memorandum built from investor feedback; expand DFI and impact-equity universe.
Term sheets, diligence & close	Months 8–14	Term sheets; investor/lender diligence; independent technical/legal/market advisers; credit committees; financial close subject to approvals and shareholder consent.

STRUCTURE

Indicative Capital Structure

TRANCHE	DESCRIPTION
Debt	USD 12.0–14.0M senior/mezzanine debt — AFC, Afreximbank, IDBZ and aligned lenders sequenced first (indicative).
Equity	USD 6.0–8.0M equity — BII, Norfund, Swedfund and strategic co-investors; existing shareholders prepared to dilute up to ~30% (indicative).

COMPANIONS

Companion Documents

Call Summary GTCX-DND-CS-001 · Deal Readiness Assessment GTCX-DND-DRA-001 · Letter of Interest (mandate) GTCX-DND-LOI-001 · NDA GTCX-DND-NDA-001 · Investment Opportunity Teaser GTCX-DND-TSR-001.

SAMPLE TEASER ONLY — not an offer or binding mandate. Illustrative figures. Offers, if any, under NDA + IM. Class S before external circulation. Source: /Users/amanianai/Sites/docs/Dandemutande. Chrome reference: Capital-Formation-Plan-reference.pdf (structure only).